

**GENERAL SERVICES ADMINISTRATION**  
**Federal Supply Service**  
**Authorized Federal Supply Schedule Price List**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address for GSA Advantage! is: [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov).*

Schedule Title: Multiple Award Schedule

FSC Group, Part, and Section or Standard Industrial Group: Professional Services  
FSC Class(es)/Product code(s) and/or Service Codes (as applicable): U006, R704,  
R408

Contract Number: 47QRAA18D009L

*For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).*

Contract Period: May 17, 2018 thru May 16, 2023



**iSystems Group, Inc.**

Address: 9618 Larkview Ct

Fairfax Station, VA 22039 3369

Phone Number: (703) 597-3583

Fax Number: (703) 690-0073

Web site: [www.isystemsgroup.com](http://www.isystemsgroup.com)

Contact for contract administration: Norman Fortier

Email: [nfortier@isystemsgroup.com](mailto:nfortier@isystemsgroup.com)

Business size: Small, Veteran Owned, Service-Disabled Business

Modification Number: A812 Effective Date: 02/06/2020

## CUSTOMER INFORMATION

- 1a. Table of awarded Special Item Numbers (SINs):

| <u>SIN #</u> | <u>SIN Title</u>   |
|--------------|--|
| 541611       | Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services |
| 611430       | Professional and Management Development Training   |
| 611512       | Flight Training  |
| OLM          | Order-Level Material   |

- 1b. Identification of the lowest priced service for each special item number awarded in the contract. **N/A**

- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. **See Page 4 For Pricing**

2. Maximum order for each SIN:

| <u>SIN#</u> | <u>MAXIMUM ORDER</u> |
|-------------|----------------------|
| 541611      | \$ 1,000,000.00      |
| 611430      | \$ 1,000,000.00      |
| 611512      | \$ 1,000,000.00      |
| OLM         | \$ 250,000.00        |

3. Minimum order: \$100.00

4. Geographic coverage (delivery area): Domestic Only

5. Point(s) of production: Same as company address

6. Discount from list prices or statement of net price: Net prices are included on this price list.

7. Quantity discounts:

| Tier | Threshold Amount          | Additional Discount |
|------|---------------------------|---------------------|
| 1    | For orders exceeding 200k | 2%                  |

8. Prompt payment terms: 1%-15 days; Net 30 *Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*

- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes

- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will not accept.

10. Foreign items: None

- 11a. Time of delivery: Specified on the Task Order

- 11b. Expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery: Contact Contractor
- 11d. Urgent requirements: Contact Contractor
- 12. F.O.B. point(s): Destination
- 13a. Ordering address(es): Same as Contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment address: Same as company address
- 15. Warranty provision: Contractor's standard commercial warranty.
- 16. Export packing charges: N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair: N/A
- 19. Terms and conditions of installation: N/A
- 20. Terms and conditions of repair parts: N/A
- 20a. Terms and conditions for any other services: N/A
- 21. List of service and distribution points: N/A
- 22. List of participating dealers: N/A
- 23. Preventative maintenance: N/A
- 24a. Special attributes such as environmental attributes: N/A
- 24b. Section 508 compliance: N/A
- 25. Data Universal Number System (DUNS) number: 136801029
- 26. Notification regarding registration in the System for Award Management (SAM) database. Registered

### iSystem's Awarded Labor Pricing

| SIN            | Labor Category                     | Contractor/ Customer Facility | GSA Price with IFF 5.15.18-5.14.19 | GSA Price with IFF 5.15.19-5.14.20 | GSA Price with IFF 5.15.20-5.14.21 | GSA Price with IFF 5.15.21-5.14.22 | GSA Price with IFF 5.15.22-5.14.23 |
|----------------|------------------------------------|-------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| 541611         | Senior Management Consultant       | Both                          | \$134.97                           | \$137.94                           | \$140.98                           | \$144.08                           | \$147.25                           |
| 541611         | Subject Matter Expert (SME)        | Both                          | \$116.12                           | \$118.67                           | \$121.28                           | \$123.95                           | \$126.68                           |
| 541611         | Senior Subject Matter Expert (SME) | Both                          | \$154.82                           | \$158.23                           | \$161.71                           | \$165.27                           | \$168.90                           |
| 541611         | Senior Program Manager             | Both                          | \$151.84                           | \$155.18                           | \$158.60                           | \$162.09                           | \$165.65                           |
| 541611         | Senior Consultant                  | Both                          | \$126.54                           | \$129.32                           | \$132.17                           | \$135.07                           | \$138.04                           |
| 611430, 611512 | Trainer                            | Both                          | \$115.31                           | \$117.85                           | \$120.44                           | \$123.09                           | \$125.80                           |

#### **JOB TITLE: Sr. Subject Matter Expert**

**Minimum/General Experience:** Fifteen (15) years of experience working in specific disciplines.

**Functional Responsibility:** Provides advice and consultation in a specialized area of acquisition expertise.

Senior expert with extensive, enterprise - wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization's processes, systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction. The Functional/Subject Matter Expert is typically a former high ranking military or civilian official and recognized by industry as an expert in their specific field.

**Minimum Education:** Bachelor's degree and PMP

#### **JOB TITLE: Subject Matter Expert**

**Minimum/General Experience:** Seven (7) years of experience working at the highest levels of government or industry.

**Functional Responsibility:** Provides advice and consultation in a specialized area of acquisition expertise.

Senior expert with extensive, enterprise - wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization's processes, systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction. The Functional/Subject Matter Expert is typically a former high ranking military or civilian official and recognized by industry as an expert in their specific field.

**Minimum Education:** Bachelor's degree and PMP|

**JOB TITLE: Sr. Management Consultant**

**Minimum/General Experience:** Twelve (12) or more years of experience within the industry, including supervisory or management experience.

**Functional Responsibility:** Possesses expert-level, demonstrated ability to exercise thought leadership in the areas in management consulting, strategy, programs and achieving performance goals. Develops, maintains and extends relationships with clients at top

management levels. Plans, directs and coordinates business projects including consultation, and project management engagements. Determines client requirements and translates these requirements into operational plans. Evaluate options in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives. Provides guidance to project leadership team and management in directing project activities and formulating contingency plans such as schedule revisions, manpower adjustments, fund allocations, and work requirements. Provides guidance in strategic systems planning to project team and/or client's work team.

**Minimum Education:** Masters degree in a functional discipline

**JOB TITLE: Sr. Program Manager**

**Minimum/General Experience:** 15 years experience with 15 of those years being direct Program Management experience.

**Functional Responsibility:** Experienced in planning, evaluating, directing, tracking, analyzing and coordinating complex projects. Experienced as a program manager of cross-organizational program(s) that have exceeded \$10 million in life-cycle costs. Ability to develop and execute complex tasks, apply analytical problem solving methodologies, provide direction to support staff, interface with Government and prime contractor personnel, and effectively allocate resources.

**Minimum Education:** Bachelor's degree

**JOB TITLE: Sr. Consultant**

**Minimum/General Experience:** Ten (10) years of direct business/analytical experience, of which at least 7 years must be specialized. Specialized experience includes demonstrated experience in areas specifically relevant to the order's tasks. Must have served as a team leader in directly related business/analytical areas.

**Functional Responsibility:** Works with the senior management level of Departments and agencies to develop strategies for major system acquisitions.  
**Minimum Education\*:** Bachelor's degree

**JOB TITLE: Project Management Trainer**

**Minimum/General Experience:** Six (6) years relevant experience. Thoroughly competent in the specific subject for which instructional materials are being developed or taught as defined in a SOW or SOO. Demonstrated experience planning, developing and/or providing strategic and end-user training via instructor-led courses or web-based systems. Demonstrated ability to communicate verbally, in writing, and to work independently.

**Functional Responsibility:** Conducts the research necessary to develop and/or revise training courses and prepares appropriate training materials. Instruction may include "train the trainer" materials (e.g. course outline, background material, and training aids). Develops student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms) and/or trains personnel by conducting formal classroom courses, workshops, seminars, and/or computer based/computer aided training.

**Minimum Education:** Bachelor's Degree in relevant area or Training and Development.

**The following chart shows the number of years experience that can be substituted for educational requirements in all labor categories:**

| <u>Education Requirement</u> | <u>Years of Experience Substitution</u> |
|------------------------------|---|
| Associate's Degree           | An additional 2 years                   |
| Bachelor's Degree            | An additional 4 years                   |
| Master's Degree              | An additional 6 years                   |

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract